

BTN Earnings Quality Review

March 1, 2018

Bill Whiteside, CFA btnresearch.com

Home Depot (HD)

A review of Home Depot's (HD) 1/18 fourth quarter earnings turned up no significant items of concern. We do note that despite strong cash flow, the company has chosen to take on debt to buy back shares:

	Year ended:				
	1/31/2018	1/31/2017	1/31/2016	1/31/2015	1/31/2014
Operating Cash Flow	\$12,031	\$9,783	\$9,373	\$8,242	\$7,628
Capex	\$1,897	\$1,621	\$1,503	\$1,442	\$1,389
Free Cash Flow	\$10,134	\$8,162	\$7,870	\$6,800	\$6,239
Dividends	\$4,212	\$3,404	\$3,031	\$2,530	\$2,243
Net Stock Repurchases	\$7,745	\$6,662	\$6,772	\$6,748	\$8,305
Cash After Buyback	-\$1,823	-\$1,904	-\$1,933	-\$2,478	-\$4,309

While we could debate whether or not some of that extra cash would have better served shareholders by being spent on a larger dividend, the company's low leverage and excess cash flow does not make the large buyback a concern as it does for some companies. (See the 1/4/2018 BTN Thursday Thoughts for a more detailed discussion of share buybacks.)

What we found interesting in the conference call was management's forecast for \$4 billion in buybacks in 2018. This is roughly half the recent level of spending. Management forecast \$14.1 billion in cash flow (which includes about \$1.8 billion related to tax reform) and capital spending of \$2.5 billion, implying free cash flow of about \$11.6 billion. The dividend (which was increased by 16%) will take up about \$4.8 billion. Take out the \$4 billion minimum commitments for the buyback and that leaves almost \$3 billion unaccounted for. Consider management's comment on the call:

"So, based on the cash flow guidance that we've given you and the use of cash, you're like, wow, you're going to have some leftover cash, and that's right, we are. And we are exploring what to do with that cash. And it could be additional share repurchases, dividends, pay back debt, build cash for the future, so on and so forth. We're going to take our time to think through this thoroughly and once we determine

what we will do with the cash, we will let you know. The \$4 billion specifically is what we had on our Investor Day. So, we just kept that for the year and then we'll update you as the year continues."

Too much cash is always a good problem to have.

Disclosure

BTN Research is a research publication structured to provide analytical research to the financial community. Behind the Numbers, LLC is not rendering investment advice based on investment portfolios and is not registered as an investment adviser in any jurisdiction. Information included in this report is derived from many sources believed to be reliable (including SEC filings and other public records), but no representation is made that it is accurate or complete, or that errors, if discovered, will be corrected.

The authors of this report have not audited the financial statements of the companies discussed and do not represent that they are serving as independent public accountants with respect to them. They have not audited the statements and therefore do not express an opinion on them. Other CPAs, unaffiliated with Mr. Middleswart, may or may not have audited the financial statements. The authors also have not conducted a thorough "review" of the financial statements as defined by standards established by the AICPA.

This report is not intended, and shall not constitute, and nothing contained herein shall be construed as, an offer to sell or a solicitation of an offer to buy any securities referred to in this report, or a "BUY" or "SELL" recommendation. Rather, this research is intended to identify issues that investors should be aware of for them to assess their own opinion of positive or negative potential.

Behind the Numbers, LLC, its employees, its affiliated entities, and the accounts managed by them may have a position in, and from time-to-time purchase or sell any of the securities mentioned in this report. Initial positions will not be taken by any of the aforementioned parties until after the report is distributed to clients, unless otherwise disclosed. It is possible that a position could be held by Behind the Numbers, LLC, its employees, its affiliated entities, and the accounts managed by them for stocks that are mentioned in an update, or a BTN Thursday Thoughts.