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BTN Research

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Mondelez International (MDLZ) 10-K Follow-Up Note Maintain SELL

With MDLZ's release of its 10-K, we wanted to update the factoring of receivables issue. The amount of factoring declined from \$819 million in 2018 to \$760 million. That lowered DSOs by 1-day to 10.0 and the amount of factoring has reached levels not seen since early 2017. Total trade receivables and factored A/R were 39.2 days at the end of 2019. That is down from 41.5 days year and 46.3 days in 4Q17 – so this situation has improved y/y.

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